

Nathan Seegert

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PROFESSIONAL EXPERIENCE

07/2021 -- Present Associate Professor (with tenure), Dept. of Finance, University of Utah.

07/2013 -- 07/2021 Assistant Professor, Dept. of Finance, University of Utah.

EDUCATION

09/2007 -- 05/2013 Ph.D., Department of Economics, University of Michigan.

09/2003 -- 05/2007 B.A. Economics, University of Wisconsin.

PUBLISHED PAPERS

“High variability in transmission of SARS-CoV-2 within households and implications for control” with Damon J.A. Toth, Alexander B. Beams, Lindsay T. Keegan, Yue Zhang, Tom Greene, Brian Orleans, Nathan Seegert, Adam Looney, Stephen C. Alder, Matthew H. Samore. *Accepted, PLOS ONE*.

“How Do Firms Respond to Corporate Taxes?” with Jeff Coles, Elena Patel, and Matt Smith. *forthcoming, Journal of Accounting Research*.

“SARS-CoV-2 seroprevalence and detection fraction in Utah urban populations from a probability-based sample,” with Matthew Samore, Adam Looney, Brian Orleans, Tom Greene, Julio C Delgado, Angela Presson, Chong Zhang, Jian Ying, Yue Zhang, Jincheng Shen, Patricia Slev, Maclean Gaulin, Mu-Jeung Yang, Andrew T. Pavia, Stephen C Alder. *Accepted, Emerging Infectious Diseases*.

“Workplace Knowledge Flows,” with Jason Sandvik, Richard Saouma and Christopher Stanton. *The Quarterly Journal of Economics*, Volume 135, Issue 3, August 2020, pp. 1635--1680.

“Employee Responses to Compensation Changes,” with Jason Sandvik, Richard Saouma and Christopher Stanton. *Accepted, Management Science*.

“Taxation and Inequality: Active versus Passive Channels,” with Estelle Dauchy and Francisco Navarro-Sanchez. *Review of Economic Dynamics*. 2020.

“Does Market Power Encourage or Discourage Investment? Evidence from the Hospital Market,” with Elena Patel. *The Journal of Law and Economics*, Volume 63, Issue 4, November 2020.

“Marijuana Taxation and Imperfect Competition,” with Chris Mace and Elena Patel. *National Tax Journal*, Volume 73, Issue 2, June 2020, pp. 545--592.

“The Impact of Investor-level Taxation on Mergers and Acquisitions,” with Eric Ohrn. *Journal of Public Economics*, Volume 177, September 2019, Article 104038.

“The Optimal Distribution of Population Across Cities” with David Albouy, Kristian Behrens, and Frederic Robert-Nicoud. *Journal of Urban Economics* Volume 110, March 2019, pp. 102--113.

“Should Congestion Tolls be Set by the Government or by the Private Sector? The Knight--Pigou Debate Revisited” with Stephen W. Salant. *Economica*, Volume 85, Issue 339, July 2018, pp. 428--448.

“The Performance of State Tax Portfolios During and After the Great Recession.” *National Tax Journal*, December 2015, Volume 68, Issue 4, pp. 901--918.

REVISIONS REQUESTED

“General Business Credits: Estimating the Impact of a Regime Change in Mandatory Tax Disclosure,” with Laura Konda and Elena Patel. *Revisions requested, Journal of Public Economics*.

“What is the Active Prevalence of COVID-19”, with Mu-Jeung Yang, Maclean Gaulin, Adam Looney, Brian Orleans, Andrew T. Pavia, Kristina Stratford, Matthew Samore, Steven Alder. *Revisions requested, Review of Economics and Statistics*.

“Bunching estimation of elasticities using Stata” with Marinho Bertanha, Andrew H. McCallum, and Alexis Payne. *Revisions requested, The Stata Journal*.

WORKING PAPERS available at <http://www.nathanseegert.com>

“Better Bunching, Nicer Notching,” with Marinho Bertanha and Andrew McCallum.

“Rushing to Opportunity: A Model of Gentrification, Entrepreneurship, and City Growth,” with Kristian Behrens.

“What Drives the Effectiveness of Social Distancing in Combating COVID-19 across U.S. States?,” with Mu-Jeung Yang, Maclean Gaulin, Adam Looney.

“Treatment and Selection Effects of Formal Workplace Mentorship Programs” with Jason Sandvik, Richard Saouma, and Chris Stanton.

“Half Banked: The Economic Impact of Cash Management in the Marijuana Industry,” with Elizabeth Berger.

“Optimal Tax Policy Under Uncertainty Over Tax Revenues.”

“Tax Revenue Volatility.”

“Information Revelation of Decentralized Crisis Management: Evidence from Natural Experiments on Mask Mandates,” with Mu-Jeung Yang, Maclean Gaulin, and Francisco Navarro Sanchez.

“Doing Good Rather Than Doing Well: What Stimulates Personal Data Sharing and Why?,” with Maclean Gaulin, and Mu-Jeung Yang.

PROJECTS IN PROGRESS

“Incomplete Program Take-up During COVID: Evidence from Utah” with Marianne Bitler, Jason Cook, Danae Horn.

“Business Strategy and Firm Growth: Causal Evidence from a Large-Scale Field Experiment” with Maclean Gaulin and Mu-Jeung Yang.

“The Dynamic (Mis-)Allocation Effects of the Paycheck Protection Program” with Maclean Gaulin and Mu-Jeung Yang.

“Which Digital Technologies matter for Entrepreneurship?” with Maclean Gaulin and Mu-Jeung Yang.

“The COVID-19 State Sales Tax Windfall: Is it here to Stay?” with Maclean Gaulin and Mu-Jeung Yang.

“How Different Are Corporations Around the World,” with Elena Patel, Matt Smith, and Katarzyna Bilicka.

“Land Regulations and the Optimal Distribution of Cities.”

“Affordable Housing and the Role of Asymmetric Risk on Foreclosures,” with Sebastien Bradley.

“Is the Low Income Housing Tax Credit an Effective Policy for Increasing Neighborhood Income Diversity?,” with Therese McGuire.

TEACHING

Managerial Economics I, Finance 6026: Spring 2014, Spring 2016, Spring 2018, Spring 2019.

Microeconomics, Business 2010: Spring 2015, Spring 2016, Spring 2017, Spring 2018, Fall 2019, Spring 2021.

Public Economics, QAMO 4060: Spring 2019, Fall 2019, Spring 2021.

AWARDS AND GRANTS

2021 \$455,000 COVID-19 Economic Impact (principal investigator).

2020 \$10,000,000 Health and Economic Recovery Outreach (Contract #AR3473).

2020 Brady Faculty Superior Teaching Award.

2019 The Sumantra Ghoshal Research and Practice Award.

2019 Distinguished Teaching Award, Eccles School of Business.

2016 \$25,000, Center for Innovation in Banking and Financial Services (principal investigator).

2013 Oxford Centre for Business Taxation Award for Best paper by a Young Scholar.

MEDIA

2021 *Quartz* Who benefits most from company mentorship programs?

2021 *Wall Street Journal* The Case for Higher Wages in Hard Times.

2021 *KNRS* Rod Arquette Show.

2021 *Deseret News* New study: Cox plan to light a fire under unemployed Utahns by nixing benefits is merely smoldering

2020 *CBS MoneyWatch* What can states do to save jobs? Order people to mask up.

2020 *Forbes* Statewide Mask Mandates Are Better For Economy Than Local Ones, Study Finds.

- 2020 *The Washington Post* Statewide mask mandates are good for business, new study shows.
- 2020 *Fox 5 Washington DC* Statewide mask mandates stimulates the economy, study suggests
- 2020 *The Salt Lake Tribune* Robert Gehrke: Please stop spreading these COVID-related myths.
- 2020 *Medium* Use the Icebreaker Bot to Build a Strong Corporate Culture.
- 2020 *Harvard Business Review* Research: How Virtual Teams Can Better Share Knowledge.
- 2020 *The Desert News* Utah community leaders plead with residents to be ‘All In’ to stem disease spread.
- 2020 *The Salt Lake Tribune 2020* Herd immunity? We aren’t close. Only about 1% of Utahns have COVID-19 antibodies.
- 2020 *The Salt Lake Tribune* University of Utah Health to randomly select families for coronavirus blood tests.
- 2020 *KJZZ* Utah Hospital Association petitions for statewide mask mandate.
- 2020 *CBS KUTV* HERO project conducts massive effort to track, test for COVID-19 in Utah.
- 2020 *KSL 4* ways Utah is playing a big role in working to fix the COVID-19 pandemic.
- 2020 *KSL* University of Utah study: Odds of catching COVID-19 from someone at home is 12%
- 2020 *KUNC* Utah Aims To Test 10,000 Residents In Ambitious COVID-19 Study.
- 2020 *Desert News* Utah researchers’ findings show most residents ‘highly susceptible’ to COVID-19 infection.
- 2020 *NBC KSL* HERO Project Study Digs Deeper Into COVID-19 Spread In Utah.
- 2020 *CBS KUTV* Free COVID-19 testing for high school students in Granite School District.
- 2020 *ABC 4* Utah Hospitals join forces to #MaskUpUtah.

- 2018 *Forbes*, What Is The Best Way To Survive A Downturn?
- 2017 *The Washington Post*, I don't feel like this is for us.
- 2017 *The Atlantic*, *City Lab* Are Cities Too Small or Too Big?
- 2017 *Good Morning Utah*.
- 2016 *Bloomberg*, Want Economic Growth? Try Urban Density.
- 2016 *Good Morning Utah*.
- 2016 *Agence France-Presse*.

CONFERENCES AND INVITED TALKS

- 2021 NBER summer institute, University of Michigan, University of North Carolina tax symposium, International Institute of Public Finance (IIPF), Michigan tax invitational (MTAXI).
- 2020 Norwegian School of Economics (NHH), Brigham Young University Finance Department, University of North Carolina tax symposium, Western Economic Association International (WEAI), Utah winter organizational and political economics conference, Utah winter business economics conference, International Institute of Public Finance (IIPF), Mannheim Taxation Conference, National Tax Association (NTA), NBER Tax Policy and the Economy Conference, Office of Tax Analysis Research Conference.
- 2019 University of Wisconsin, University of North Carolina tax symposium, Utah Tax Invitational (U-TAXI), NBER summer institute, ASSA Annual Meeting, International Institute of Public Finance (IIPF), Urban Economics Association Meetings (UEA), National Tax Association (NTA).
- 2018 CESifo Macroeconomics and Survey Data, ASSA Annual Meeting, UCSD Workshop on Bunching Estimators and their Applications, International Institute of Public Finance (IIPF), Labor and Finance Conference, NBER Policy and the Economy, Office of Tax Analysis Research Conference (US Treasury), Urban Economics Association Meetings, National Tax Association (NTA).
- 2017 University of Tübingen, Brigham Young University Economics Department, ZEW 2017 Public Finance Conference, Utah Winter Business Economics Conference, National Tax Association (NTA), International Institute of Public Finance (IIPF).
- 2016 University of Oregon, Federal Reserve Board of Governors Division of Research

- and Statistics Applied Microeconomics Seminar, International Institute of Public Finance (IIPF), Labor and Finance Conference.
- 2015 KU Leuven, Urban Economics Association and North American Meeting of the Regional Science Association (NARSC-UEA), National Tax Association Spring Symposium, MaTax conference, Society for Institutional Organizational Economics Annual Conference, International Institute of Public Finance (IIPF), Utah Winter Business Economics Conference, National Tax Association (NTA).
- 2014 London School of Economics, Oxford University, University of Victoria, Utah State University, Competition and Subnational Governments, International Tax Policy Forum, International Institute of Public Finance (IIPF), Utah Winter Business Economics Conference, Oxford University Centre for Business Taxation Academic Symposium, National Tax Association (NTA).
- 2013 UC Berkeley (Goldman School of Public Policy), Stanford (SIEPER), University Utah (David Eccles School of Business), University of Illinois, Ohio State (Glenn School), Clemson, University of South Carolina, Amherst, University of Nebraska, UC Irvine.
- 2012 University of Kentucky (Martin School), U.S. Treasury Office of Tax Analysis, National Tax Association (NTA), Urban Economics Association and North American Meeting of the Regional Science Association (NARSC-UEA), International Institute of Public Finance (IIPF).
- 2011 NBER Summer Institute, National Tax Association (NTA), Urban Economics Association and North American Meeting of the Regional Science Association (NARSC-UEA), International Institute of Public Finance (IIPF), American Real Estate and Urban Economics Association (AREUEA), Skill versus Luck Disentangling Success in Complex Systems.
- 2010 NBER Summer Institute, National Tax Association (NTA), Urban Economics Association and North American Meeting of the Regional Science Association (NARSC-UEA).
- 2009 National Tax Association (NTA), Urban Economics Association and North American Meeting of the Regional Science Association (NARSC-UEA).
- 2006 National Conference on Race and Ethnicity (NCORE).

STUDENTS:

Francisco Navarro-Sanchez (Finance Ph.D., expected 2021).
Chris Mace (Finance Ph.D., 2020).
Daniel Wallwitz (Undergraduate, 2020).
Won Kim (Accounting Ph.D., 2019).
Elena Nazarenko (Masters of Statistics 2019, undergraduate honors thesis 2018).
Arthur Morris (Accounting Ph.D., 2018).
Whitney Bitner (Undergraduate, 2018).
Wouter van der Wielen (Economics Ph.D., 2015 Ku Leuven).

SERVICE AND AFFILIATIONS:

Referee: *The Quarterly Journal of Economics*, *Review of Financial Studies*, *Journal of Accounting Research*, *Journal of Public Economics*, *American Economic Journal: Economic Policy*, *Journal of Human Resources*, *American Economic Journal: Applied Economics*, *Journal of Urban Economics*, *National Tax Journal*, *Economica*, *Economic Inquiry*, *Journal of Banking and Finance*, *Journal of Economic Geography*, *Canadian Journal of Economics*, *International Tax and Public Finance*, *International Economic Review*, *Journal of Mathematical Economics*, *Public Finance Review*, *Regional Science and Urban Economics*, *eJournal of Tax Research*, *IZA Journal of Labor Economics*, *Economics*, *Intelligent Systems in Accounting*, *Finance and Management*, *Publius Journal of Federalism*, *Public Budgeting and Finance*, and *The Annals of Regional Science*.

Affiliations: Labor and Finance Group, American Economic Association, International Institute of Public Finance, National Tax Association, Urban Economics Association.