# BHARADWAJ KADIYALA

1655 Campus Center Dr., SFEBB 7235 Salt Lake City, UT 84112 (801) 213-1288

⊠ bkadiyala@eccles.utah.edu

personal website

# **ACADEMIC EXPERIENCE**

07/'19 – present	Assistant Professor, Operations & Information Systems
	The University of Utah, Salt Lake City, UT
09/'17 – 06/'19	Assistant Professor, Information Systems, Business Statistics & Operations Man-
	agement
	Hong Kong University of Science and Technology, Hong Kong

## **EDUCATION**

08/'12 - 09/'17	Ph. D., Operations Management, The University of Texas at Dallas, TX
08/'10 - 07/'12	M. S., Industrial Engineering, Bilkent University, Turkey
08/'08 - 05/'10	M. S., Applied Mathematics, Purdue University, IN
08/'04-06/'08	B. Tech., Information & Communication Technology,
	Dhirubhai Ambani Institute of Information and Communication Technology,
	India

# RESEARCH

## **Interests**

Information-incentive issues in retail operations, content market, pricing and sales promotions, delayed incentives, empirics

# **Publications**

- Kadiyala, B., Özer, Ö. and Bensoussan, A. (2020). A mechanism design approach to vendor managed inventory. *Management Science*, 66(6):2628–2652. DOI
- Kadiyala, B., Özer, Ö. and Şimşek, S. (2021). Data-driven approaches for targeting promotion e-mails: The case of delayed incentives. *Prod Oper Manag.*, 30(3):766–782. DOI
- Kadiyala, B., Phillips, R., Şimşek, S. and & van Ryzin, G. (2022). Predicting transaction outcomes under customized pricing with discretion: A structural estimation approach. *Prod Oper Manag.*, 32(6):1654–1673. DOI
- Kadiyala, B., Lee, H. and Özer, Ö. (2023). Information and incentives in inventory management models. In J.-S. Song (Ed.), Research Handbook on Inventory Management. Edward Elgar Publishing. DOI

# **Under Review/Revision**

- "Dual value of delayed incentives: An empirical investigation of gift card promotions." (with Ö. Özer and S. Şimşek)
  - o Under 3rd round review at *Manufacturing & Service Operations Management*.
- "Social learning and content quality under polarization." (with D. Shin)
  - Under 2nd round review at *Manufacturing & Service Operations Management*.
  - o First place, Service Science Best Cluster Paper Competition (2023)

- "Learning from consideration sets." (with D. Honhon and C. Ulu)
  - **Under review** at *Operations Research*.
  - Finalist, POMS College of SCM Student Paper Competition (2017)
- "Poisson disorder problem with continuous control of costly observations." (with S. Dayanık).

# **Work in Progress**

- "Content Moderation and Liability." (with W. Hwang and D. Shin).
- "Signaling quality with delayed incentives." (with A. Aflaki and D. Shin).

# **Other Publications**

• Kadiyala, B. and Sunitha, V. (2008). Estimation of Broadcast Probability in Wireless Adhoc Networks. *International Journal of Electronics and Communication Engineering*, 2(7):1319–1324. DOI

#### **INDUSTRY EXPERIENCE**

01/'16 – 12/'16	Neiman Marcus, Advanced Analytics and Data Science	Dallas, TX
05/'15-08/'15	Sabre Corporation, Enterprise and Data Analytics	Southlake, TX
	Data Science Intern	

## TEACHING EXPERIENCE

# At **University of Utah** as an *Instructor*

<b>Spring '24</b> (2x)	OSC 6610 Analytical Decision Models I
<b>Spring '24</b> (2x)	OSC 6611 Analytical Decision Models II
Spring '24	IS 6489 Statistics and Predictive Analytics
Spring '23(2x)	OSC 6610 Analytical Decision Models I
Spring '23(1x)	OSC 6611 Analytical Decision Models II
Spring '22(2x)	OSC 6610 Analytical Decision Models I
Spring '22(2x)	OSC 6611 Analytical Decision Models II
Spring '22	IS 6489 Statistics and Predictive Analytics
Spring '21(2x)	OIS 6610 Analytical Decision Models I
Spring '21	OIS 6611 Analytical Decision Models II
Spring '21	IS 6489 Statistics and Predictive Analytics
Spring '20	OIS 6610 Analytical Decision Models I
Spring '20	OIS 6611 Analytical Decision Models II
Spring '20	IS 6489 Statistics and Predictive Analytics

# At Hong Kong University of Science and Technology as an Instructor

Fall '18 (3x)	ISOM 2700 Operations	Management
Spring '18 (2x)	ISOM 2700 Operations	Management

# At **The University of Texas at Dallas** as an *Instructor*Fall '15 OPRE 3310 Operations Management

## SERVICE AND PROFESSIONAL AFFILIATIONS

- Reviewer for Management Science journal Impact Factor: 4.219
- Reviewer for Operations Research journal Impact Factor: 2.604,
- Reviewer for Manufacturing & Service Operations Management journal Impact Factor: 2.667
- Reviewer for *Production and Operations Management* journal Impact Factor: 1.772
- Reviewer for Naval Research Logistics journal Impact Factor: 0.692
- Judge, 2018 Manufacturing and Service Operations Management Student Paper Competition
- Judge, 2018 POMS-HK Best Student Paper Competition
- Judge, 2023 INFORMS BOM Best Working Paper Competition
- Organizing committee-Academic, 2018 MSOM Conference, Dallas
- Session chair, 2018 INFORMS International Conference, Taipei, Taiwan
- Session chair, 2019 POMS Annual Conference, Washington, D.C.
- Judge, 2018 MSOM Student Paper Competition
- Organizing committee–Academic, 2018 MSOM Conference, Dallas
- Session chair, 2018 INFORMS International Conference, Taipei, Taiwan
- Session chair, 2019 POMS Annual Conference, Washington, D.C.
- Session chair, 2021 INFORMS Annual Meeting, Anaheim, CA.
- Session chair, 2022 INFORMS Annual Meeting, Indianapolis, IN.
- Session chair, 2022 Utah Winter Operations Conference, Snowbird, UT.
- Session chair, 2023 INFORMS Annual Meeting, Phoenix, AZ.
- Member of
  - Institute of operations research and management science (INFORMS)
  - Manufacturing and service operations management society (MSOM)
  - Production and operations management society (POMS)

## **CONFERENCE PRESENTATIONS**

- "Blackwell Sufficiency of Assortments"
  - o POMS Annual Conference, Orlando, FL (2023)
- "Social Learning with Polarized Preferences on Content Platforms"
  - o INFORMS Annual Meeting, Phoenix, AZ (2023) scheduled
  - o MSOM Conference, Montreal, Canada (2023)
  - Utah Winter Operations Conference, Snowbird, UT (2022)
  - o INFORMS Annual Meeting, Indianapolis, IN (2022)
  - o POMS Annual Conference, Orlando, FL (2023)
- "Dual Value of Delayed Incentive: An Empirical Investigation of Gift Card Promotion"
  - o INFORMS Annual Meeting, Phoenix, AZ (2023) scheduled
  - INFORMS Annual Meeting, Seattle, WA (2019)
  - o INFORMS Annual Meeting, Phoenix, AZ (2018)
  - INFORMS Annual Meeting, Houston, TX (2017)
  - INFORMS Annual Meeting, Nashville, TN (2016)
  - MSOM Conference, Dallas, TX (2018)
  - o POMS Annual Conference, Seattle, WA (2017)
  - o POMS Annual Conference, Washington, D.C. (2019)
- "A Mechanism Design Approach to Vendor Managed Inventory"
  - o INFORMS International Conference, Taipei, Taiwan (2018)
  - o INFORMS Annual Meeting, Philadelphia, PA (2015)
  - o MSOM Conference, Toronto, Canada (2015)

Bharadwaj Kadiyala

- o POMS Annual Conference, Washington, D. C., (2015)
- "Learning from Clickstream Data in Online Retail"
  - o INFORMS Annual Meeting, San Francisco, CA (2014)
  - INFORMS Annual Meetings, Nashville, TN (2016)
  - o POMS Conference, Orlando, FL (2016)
  - o POMS Conference, Seattle, WA (2017)
- "Poisson Disorder Problem with Continuous Control of Costly Observations"
  - 8<sup>th</sup> World Congress in Probability & Statistics, Istanbul, Turkey (2012)

## **INVITED PRESENTATIONS**

- BYU Marriott School of Business, Provo, UT (2024) scheduled
- Nanyang Business School, Singapore (2018)
- Neiman Marcus, Advanced Analytics and Data Science Group, Dallas, TX (2016)
- Sabre Corporation, Enterprise Data Analytics Group, Southlake, TX (2015)

## **HONORS AND AWARDS**

- First place, INFORMS Service Science Best Cluster Paper Competition (2023)
- Finalist, POMS College of Supply Chain Management Student Paper Competition (2017)
- First place (among 80 interns) in Intern Case Competition at Sabre Holdings (2015)
- Elected to the annual college festival (*Synapse*) committee, DA-IICT (2006)
- All India Rank 113 in the 5<sup>th</sup> National Science Olympiad (2003)