

CORY D. SINCLAIR

PROFESSIONAL HIGHLIGHTS

- Experienced litigator at large regional law firm
- Doctorate in Economics
- Member of Order of the Coif (Top 10% of graduating class) at Tier 1 law school
- Represented Fortune 500 companies in state and federal court actions
- Managed all litigation for nationwide industry leader, including locating, retaining, and coordinating with other outside and local counsel
- Strong working knowledge of regulatory framework of debt collection and privacy laws
- Involvement with private mortgage servicer, including purchasing and foreclosing on real property assets
- Second chair litigator for nationwide MDL class action involving contract and fraud claims
- Represented multiple clients in arbitration proceedings, mediation sessions, and informal settlement discussions
- Strong network of local, regional, and national litigation firms
- Negotiated complex contracts for settlement and transactional purposes
- Represented Unsecured Creditors Committee in Yellowstone Club bankruptcy adversary proceeding
- Retained as testifying and consulting expert on antitrust, intellectual property, damages, and risk assessment
- Commonly advised clients on risk, including litigation, exposure, and business performance
- Adjunct Faculty Member at Univ. of Utah
- Prepared and completed economic analysis for Hart-Scott-Rodino pre-merger filings
- Former President of Antitrust & Unfair Competition Section of Utah State Bar
- Presented legal updates to state bar and in-house counsel on joint ventures, regulatory compliance, and e-discovery
- Former Summer Associate with United States Department of Justice (Antitrust Section)
- Highly proficient with Excel, Word, PowerPoint, and other statistics-based programs
- Well-versed in complex statistical programs, analytics, and data mining
- Former Div. 1-A collegiate athlete

PROFESSIONAL EXPERIENCE

Parsons Behle & Latimer (2006-2007, 2009-Present)

Partner with large, regional law firm based in Salt Lake City, Utah. Commonly consults clients on litigation risk and potential exposure, drawing upon both legal and economic training. Primary litigation counsel for nationwide industry leader, including representing clients in state and federal courts across the country, locating and managing outside counsel, and consulting with client contact to jointly develop litigation strategy. Strong class action experience, including MDL proceedings and other nationwide class actions. Active member of Utah State Bar, American Bar Association, and other local-level chapters and organizations. Contributor to ABA Treatise on Consumer Protection laws and regulations.

North Harvard Group / Keystone Strategy (2007-2008)

Litigation Consultant with strategy and damage analysis firm. Worked in Salt Lake City office, and traveled to Boston and San Francisco offices regularly. Managed team of analysts and attorneys to deliver expert report and consulting projects to international clients, including Microsoft and AMD. Operated within team structure to offer litigation strategy, damage analysis, and tactical business solutions to local and national clients.

United States Department of Justice – Antitrust Division (April 2005 – July 2005)

Summer Associate with U.S. Department of Justice in Washington D.C. Worked with team of attorneys and economists to investigate potential antitrust violations reported by consumers. Reviewed and analyzed pre-merger filings submitted to agency pursuant to Hart-Scott-Rodino Act.

Educational History

J.D., University of Utah (2006)

Member of the Order of the Coif; Excellence of the Future Award recipient; Moot Court Champion and recipient of “Best Brief;” Highest Grade earned in Antitrust, Law & Economics, and Federal Income Tax.

Ph.D., Economics, University of Utah (2003)

Areas of Specialization included Industrial Organization, Econometrics and Statistics, Sports Economics, and Labor Economics; Dissertation Topic involved a labor market analysis in arena of professional sports.

B.S., Economics, University of Utah (1998)

President's Award for Academic Excellence (1997); Member of University of Utah Men's Swimming Team, Team Captain, Most Valuable Teammate Award recipient, Eight-time individual Conference Champion, All-Conference Academic Team.

Publications

Consumer Protection Law Developments – Author, Utah Section (2011, 2013, 2015)

Litigators on Experts: Experts in Antitrust Cases – Co-author (2010 American Bar Association Publication)

Damages Resulting from a Lost Opportunity: The Proper Damage Date in Utah Contract and Tort Cases – Utah Bar Journal (Online edition, July 2010)

Sam Gompers – Oxford Encyclopedia of Economic History (2003)