VITA
AVNER KALAY

Personal Information

USA	ISRAEL
Residence	**Residence**
1735 South Wasatch drive	5 Aluf Kalman Magen
Salt Lake City	Tel Aviv
Utah 84108	Israel 61070
801 232 1891	Tele 011 972 54 7260326
	.
Office	**Office**
University of Utah	Tel Aviv University
David Eccles School of Business	Faculty of Management
Salt Lake City	Ramat Aviv
Utah 84112	Tel Aviv
801 581 5457	Israel
Fax 801 581 7214	
E-Mail avner.kalay@business.utah.edu	E-Mail Kalay1@tauex.tau.ac.il

Research Interests

Capital market Theory and Efficiency, Derivatives and Real Options, Economics of Information, Agency Theory, Optimal Contracting, Micro-Structure of Markets, and Corporate Finance.

Education

B.A. in economics (Cum Laude), Tel Aviv University, Tel Aviv, Israel.

M.Sc in Business Administration, University of Rochester, Rochester, New York.

Ph.D in Business Administration, University of Rochester, Rochester, New York.

Honors and Awards

Recipient of New York University's Presidential Fellowship for full-time research during the fall semester of 1982. The recipient of the Glucksman Fellowship for research in security markets. A Solomon Brothers Fellowship for the academic year of 1986-1987. Garn Faculty Scholar, University of Utah, 1989-1999. Research grant from Sapir Center of Economic Research 1999-2000. Member of the review committee of the Swiss National Science Foundation.

Utah Winter Finance Conference

Co-founder and co-organizer of the prestigious Utah Winter Finance Conference. The conference is held every February since 1991.

Employment

2002–Present Francis A. Madsen Professor of Finance, University of Utah.

2018–Present Professor Emeritus, Tel Aviv University

2012 - 2018 Maurice and Gertrude Deutch Chair for Research in Finance and Accounting, Tel Aviv University

1999-2012 Professor of Finance, Tel Aviv University, Tel Aviv, Israel.

2002-2007 Visiting professor of Finance, ISB, Hyderabad, India.

1997–2010 Professor of Finance, Rochester-Bern executive MBA program

2004 Consultant, Securities and Exchange Commission, Washington DC.

1999- 2002 Blaine Huntsman Professor of Finance, University of Utah.

1989-1999 Professor of Finance and Garn Faculty Scholar, University of Utah, SLC, Utah.

1987-1989 Professor of Finance, University of Utah, Salt Lake City, Utah.

1997-2000 Chairman of the Finance Department, Faculty of Management, Tel Aviv University, Tel Aviv, Israel.

1988-1999 Associate Professor of Finance, Tel Aviv University, Tel Aviv, Israel.

1988-1990 Chairman of the Economic-Management program, Tel Aviv University, Tel Aviv, Israel.

1988-1992 Visiting Professor, Graduate School of Management, Sasin, Thailand.

1990 **V**isiting Professor, Insead, France

1987 Short term visiting Professor, Columbia University, New York.

1982-1987 Associate Professor of Finance (with tenure), New York University, New York.

1984-1986 Senior Lecturer of Finance, Tel Aviv University, Tel-Aviv, Israel.

1978-1982 Assistant professor of Finance, New York University, New York.

1977-1978 Teaching Assistant, University of Rochester, Rochester, New York.

Books

"Dividend Policy: Its Impact on Value" 1999, Harvard Press, with Ron Lease, Kose John, Uri Loewenstein, and Oded Sarig.

Publications

"Trust and Delegation: A Case on rebates and Investors' Sophistication to Consider", ***Journal of Financial Markets***, 2020, with Mor Haziza.

"Information asymmetry and the bond coupon choice" ***Accounting Review,*** 2018, coauthored with Dan Amiram, Alon Kalay, and N. Bugra Ozel

"The Market Value of Corporate Votes: Theory and Evidence from Option Prices." ***Journal of Finance***, 2014, with Oguzhan Karakas and Shagun Pant.

"Ex-Dividend Arbitrage in the Option Markets" ***Review of Financial Studies,*** 2010, with Jia Hao and Stewart Mayhew.

"Detecting Liquidity Traders" ***Journal of Financial and Quantitative Analysis***, 2009, with Avi Wohl.

"Is Chapter 11 Costly?" ***Journal of Financial Economics***, 2007, with Rajeev Singhal and Liz Tashjian.

"Measuring Stock Illiquidity: An Investigation of the Demand and the Supply Schedule at the TASE" ***Journal of Financial Economics***, 2004, with Orly Sade and Avi Wohl.

"How to Value a Lost Opportunity: A Real Option Approach" ***George Mason Law Review***, summer 2003, with Mark Glick

"Continuous Trading or Call Auctions: Revealed Preferences of Investors at Tel Aviv Stock Exchange" ***Journal of Finance***, 2002, with Li Wei and Avi Wohl.

"Can Splits Create Market Liquidity? Theory and Evidence" ***Journal of Financial Markets***, 2002, with Ravi Anshuman.

"The Market for Callable-Convertible Corporate Bonds: Evidence from Japan" ***Pacific-Basin Finance Journal***, (lead article) 2002, with Daniel Griener and Hideaki Kiyoshi Kato

"Swimming Against the Tides: The Case of Aeroflex Move from Nyse to Nasdaq" ***Journal of Financial Markets***, 2001, with Evgenia Pontniaguina.

"Dividends and Taxes: A Re-examination" ***Financial Management***, 2000, with Roni Michaely.

"Market Making With Discrete Prices," ***Review of Financial Studies***, 1998, with Ravi Anshuman

"Bankruptcy, Warrants, and State Contingent Changes in the Ownership of Control", ***Journal of Financial Intermediation***, 1997, with Jaime Zender.

"Positive Information from Equity Issue Announcements," ***Journal of Financial Economics***, (lead article) 1993, with John Cooney.

"Bond Covenants and the Valuation of Risky Debt: A New Approach," ***Fineco***, 1992, with Mike Brennan and Jerome Detemple.

"Firm Value and Seasoned Issues of Equity: Price Pressure, Wealth Redistribution Or Negative Information," ***Journal of Financial Economics***, September 1987, with Adam Shimrat.

"The Information Content of the Timing of Dividend Announcements," ***Journal of Financial Economics***, July 1986, with Uri Loewenstein.

"Predictable Events and Excess Returns: The Case of Dividend Announcements," ***Journal of Financial Economics***, September 1985, with Uri Loewenstein.

"Implications of Discreteness of Observed Stock Prices," ***Journal of Finance***, March 1985, with Gary Gottlieb.

"The Ex-Dividend Day Behavior of Stock Prices: A Re-Examination of the Clientele Effect: A Reply," ***Journal of Finance***, June 1984.

"Wealth Redistributions or Changes in Firm value: An Analysis of returns to the Stockholders and Bondholders Around Dividend Announcements," ***Journal of Financial Economics***, March 1984, with George Hanjinicolaou.

"The Ex-Dividend Day Behavior of Option Prices," ***Journal of Business***, January 1984, with Marti Subrhamanyam.

"Inflation News and Exchange Rates," ***Economic Letters***, April 1983, with Yakov Amihud.

"On the Asset Substitution Problem," ***Journal of Financial and Quantitative Analysis***, March 1983, with Bezalel Gavish.

"The Ex-Dividend Day Behavior of Stock Prices: A Re-Examination of the Clientele Effect," ***Journal of Finance***, September 1982.

"Stockholder-Bondholder Conflict and Dividend Constraints," ***Journal of Financial Economics***, July 1982, Reprinted in ***The Modern Theory of Corporate Finance***, M.C. Jensen and C.W. Smith, eds., McGraw Hill, 1984, and reprinted in ***The economics of Accounting policy Choice***, R. Ball and C.W. Smith 1992.

"Costly Contracting and Optimal Payout Constraints," ***Journal of Finance***, May 1982, with Kose John.

"Earnings Uncertainty and the Payout Ratio," ***Review of Economics and Statistics***, August 1981.

"Signalling, Information Content and the Reluctance to Cut Dividends," ***Journal of Financial and Quantitative Analysis***, November 1980.

On Individual Loans' Pricing, Credit Rationing and Interest Rate Regulation," ***Journal of Finance***, September 1978, with Ramon Rabinovitch

<u>Chapters in Books</u>

"Payout Policy" Handbook in Corporate Finance: Empirical Corporate Finance, edited by Espen Eckbo (Elsevier/North Holland), with Mike Lemmon.

"The maintained Flexibility of Dividend Constraints: A Cross Sectional and Time Series Analysis," in ***Research in Finance***, ed Andrew Chen, Vol 8, 1990, with Adam Shimrat.

"The Information Content of Optimal Debt Contracts," ***Recent Advances in Corporate Finance***, E. Altman and m. Subrhamanyam, Eds., 1985, with Kose John

Other Publications.

"New Perspectives on Informational Asymmetry and agency Relationship: Comment" ***Journal of Financial and Quantitative Analysis***, November 1979.

"Rule 144 Volume Limitations and the Sale of Restricted Stock in Over the Counter Market: Discussion," ***Journal of Finance***, May 1982.

"Non Trading and Discreteness of Stock Prices," ***Iunim Becalcala***, 1989, with Ahron Rosenfeld.

"Does Publication Follow Presentation? The Information Content of Presentations at Refereed Finance Conferences" ***Alliance Journal of Business Research*** fall 2010, with Steven J. Johnson and Jim Schallheim.

Papers invited for resubmission

"Time Varying Voting Rights and the Private Benefits of Control" With Shagun Pant, invited for resubmission at the ***Review of Financial Studies***

Working Papers

"The Vanishing Stock Dividends" with Feng Zhang

"Market Learning about Acquirer Stand-Alone Value" with Krisztina Buti.

Some Like it Safe: Agency and Corporate Purchase of Insurance" with Paul Ehling and Shagun Pant.

Research in Progress

"Determinants of Nominal Stock Prices" with Feng Zhang

"Estimating Fear"

Presentations in Conferences

American Finance Association, Philadelphia 2014
European Finance Association, Frankfurt 2010

Western Finance Association, Vancouver 2010
American Finance Association, Atlanta, January 2010
Conference honoring Haim Levi, Jerusalem, August 2009
Conference in Financial Economics, Banff, July 2009
European Winter Finance Summit, Austria, March 2009
NYU-Penn Law and Finance, NYC, February 2009
European Finance Association, Athens 2008
Western Finance Association, Hawaii 2008
Shmuel Kandel Conference of Financial Economics, Tel Aviv 2007
Skinnance, Lech, Austria, March 2007
American Finance Association, Chicago, January 2007
European Finance Association, Glazgo, August 2003
Western Finance Association, Los Cabos, June 2003
European Finance Association, Berlin, August 2002.
CEPR symposium at Gerzensee Switzerland, July 2002
Financial Management Association, Toronto, October 2001
Western Finance Association, Tuscon, June 2001
Nasdaq 2000, University of Notre Dam, September 2000
European Finance Association, Helsinki, August 1999 (Chair)
Financial Management Association, Barcelona, June 1999
American Finance Association, Chicago, January 1998 (Chair)
European Finance Association, Vienna, August 1997 (Chair)
Western Finance Association, San Diego, June 1997 (Chair)
European Finance Association, Oslo, August 1996.
Summer in Tel Aviv, Tel Aviv, July 1996.
Carnegie Melon Conference, Pittsburgh, March 1996.
Nasdaq Conference, Memphis, October 1995.
Stony Brook Conference, Stony Brook, July 1995.
American Finance Association, New York, January 1995.
Nanzan University Conference, June 1994.
Western Finance Association, Symposium on Capital structure,
Santa Fe, June 1994.
European Finance Association, Copenhagen, September 1993.
Western Finance Association, Vancouver, June 1993.
American Finance Association, Anaheim, January 1993.
European Finance Association, Lisbon, August 1992.
Western Finance Association, San Francisco, June 1992.
Hebrew University Conference, Jerusalem, May 1992.
American Finance Association, New Orleans, January 1992.
Southern Finance Association, Florida, November 1991.
Financial Management Association, Chicago, October 1991.
European Finance Association, Athens, September 1990.
European Finance Association, Stockholm, September 1989.
Western Finance Association, Seattle, June 1989.
European Finance Association, Istanbul, September 1988.
European Finance Association, Madrid, September 1987.

Western Finance Association, San Diego, June 1987.
American Finance Association, New Orleans, December 1986.
American Finance Association, Dallas, December 1984.
European Finance Association, Manchester, September 1984.
Western Finance Association, Vancouver, June 1984.
Tims/Orsa, Orlando, November 1983.
European Finance Association, Jerusalem, September 1982.
Western Finance Association, Portland, June 1982.
American Finance Association, Washington, D.C., December 1981.
European Finance Association, The Hague, September 1981.
The Option Division of the American stock Exchange, New York, March 1981.
Econometric Society, Denver, September 1980.
Western Finance Association, San Diego, June 1980.
Western Finance Association, San Francisco, June 1979.
Tims/Orsa, Philadelphia, April 1976.
Frequent Lectures at Various Universities.

Member of the program committee - American Finance Association, Western Finance Association, and European Finance Association.

Associate Editor (1998 – 2008) - Journal of Empirical Finance
Associate Editor (1995-2000) - Journal of Accounting Auditing and Finance

Ad Hoc Reviewer for the Following Journals

Journal of Financial Economics, Journal of Finance, Journal of Financial and Quantitative Analysis, Journal of Banking and Finance, Review of Economics and Statistics, International Economic Review, Economica, Management science, Journal of Computers and Operation Research, Financial Management, Journal Accounting and of Economics.

Dissertation Chair of the Following Students

George Hanjinicolaou, "An empirical Analysis of the Effects of Dividend Announcements on Security Prices: Information or Wealth Transfers?" Completed 1982.

Uri Loewenstein, "Related Essays in Corporate Finance," Completed 1984.

Adam Shimrat, "New Issues of equity: A Collection of Related Essays," completed 1986.

Han Sangchul, "Bond Covenants and New Issues of Equity," completed 1989.

John Cooney, “Corporate Financing and Investment Decisions When Firms Have Information That Investors Do Not Have,” Completed 1991.

Ravi Anshuman, “On the Role of Discreteness,” Completed 1993.

Dan Griener, “Related Essays in International Corporate Finance,” Completed 1997.

Keith Jakobs, “Trading and liquidity” completed 2000.

Li Wei, “Call auctions or continuous trading: Empirical evidence” Completed 2000.

Orly Sade, “Two Essays in Empirical Finance” Completed 2001.

Rajeev Singhal, “The Indirect Cost of Bankruptcy” completed 2003 (co chair with Liz Tashjian)

Gil Aharoni “Slow Adjustment to Negative Earning Report Explains Many Documented Anomalies among Large Stocks” completed 2005

Shagun Pant “Corporate Governance in the Presence of Derivatives” Completed 2009.

Krisztina Buti, "Firm Size, Limit to Arbitrage, and Shareholders gains in Corporate Acquisitions" Completed, 2016

Mor Haziza, "Investors' Rationality in the Market: Two cases to Consider" Completed, 2016

Ari Achiaz "Underpricing Determinants: Evidence from a Unique Corporate Bond Offering Mechanism" Completed 2018.

Selected Professional (non-academic) Activities

Served on the board of directors and as chairman of the investment committee of Psagot (a group of mutual funds), and Ofec Investments (Israel’s largest portfolio manager at the time). Served as member of the board of Dori Handasha Inc, Pioneer Inc, Tachlit Inc, and Neviot Inc. Served as a director at LECG.

Consulted to numerous firms operating in different industries. Selected list of clients include Bank Leumi, Bank Hapoalim (the two largest Israeli banks), Beseq (Israel’s telephone company), Israel Aviation Industry, Migdal (Israel’s largest insurance corporation), Dori Handasha Inc, Negev Caramica, Ofec Investments, Intel, American Express, Coca Cola, Etrade, MCN energy, Carlsberg, Hermes Associates, Transandina Gmbh (a trader in east Europe), and Western India (a large Indian conglomerate).

During 2004, served as a consultant to the US SEC.

During second half of 2022 served on a national committee (3 members) to select a manager to the Israeli national wealth fund.

Participated in a panel examining the fee structure of the Israeli mutual fund industry – 2022.

Extensive involvement in executive education. A frequent instructor in the Executive MBA program of Tel Aviv University including the Kellog-Recanati program. Designed and delivered courses to private institutions such as bank Leumi and Coor (a large Israeli conglomerate). Participated in executive education programs in Israel, U.S., Thailand, and Switzerland.